



Consultancy & Services

Experience & Knowledge

Astrata's dedicated Consultancy & Services Division comprises a team of experienced individuals providing technical consultancy to large organisations operating around the globe.

With considerable experience of large scale telematics systems supplied to large multi nationals, Astrata's team is an acknowledged leader in the provision of location-based solutions.

Astrata's unique products and services enable the team to provide expert advice on the design and deployment of location based solutions across the globe. Expert advice and consultancy can be given with regard to system design, system performance and operational scenarios.

Large, international organizations operating in a variety of industries such as Shell, TNT, Tata and Cotecna through to Governments and Emergency Forces in Asia and the Middle East have chosen

and currently use Astrata's telematics solutions and services.

When working with larger organizations, Astrata recognizes the need to handle them in a different way. As such, a dedicated Client Manger is appointed depending on their industry and geographical location. Then, a comprehensive review of the customer's existing system (not necessarily Astrata's) is conducted free of charge, which includes a detailed analysis of the client's business processes. From this review, a preliminary report is produced, which includes areas such as: getting more out of an existing telematics system, feedback on where a system could be improved to increase productivity and the provision of an assessment on systems that could assist the client further.

The application of technology is the core of Astrata's business and as such this reflects the areas in which Astrata can

provide expert analysis and advice. These technologies include:

- Satellite Navigation Systems (GPS, Galileo, GLONASS, COMPASS)
- Satellite Communications
- GSM / UMTS
- GIS
- CANbus Diagnostics





The extensive technical knowledge allows the Astrata Consultancy team to provide the following to SME's, Large Multi-Nationals and Governments:

- Technical appraisal and consulting
- Solution analysis and recommendation
- Installation and system design expertise
- Operational scenario analysis
- Fleet safety management
- Use of technology to improve operational efficiency
- Driver behavior management
- Government System Planning - HAZMAT, speed management and Customs & Excise

The global footprint of the Astrata experience gives our team the knowledge to work in many industries who benefit from advanced telematics systems. Industries include:

- Oil & Gas
- Logistics
- Homeland Security
- Health & Safety

Astrata is focused on advanced location-based IT services and solutions (telematics) that combine GPS positioning, wireless communications (satellite or terrestrial) and geographical information technology, which together enable businesses and institutions to monitor, trace as well as control the movement and status of machinery, vehicles, personnel or other assets.

Astrata has designed, developed, manufactured and currently supports ten generations of telematics systems with units deployed worldwide.

Astrata has offices throughout the world including the United States, Europe, the Middle East and Asia.

For further information please visit www.astratagroup.com.



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